

## **Dynasty Bathrooms and Kitchens Providing Much More Than Just Bathrooms**

by  
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When Ken Onsowich started Dynasty Bathrooms in his basement 32 years ago, he never anticipated how long or how large the business would become. Now, with the new showroom going up on 996 Lorimer, right on the edge of Tuxedo, Dynasty Bathrooms and Kitchens will be reaching a whole new level.

Tina Driscoll, Ken's daughter and business partner, says, "The misconception that people have of Dynasty is that we only do bathrooms. We can do their bathrooms, we can do their kitchens, we can do their bar areas. We can do everything."

Although the original store has been redeveloped several times to accommodate their growing business, the new showroom boasts much more. There will be a larger selection of sinks, faucets, large operation showers to test shower heads and hand held units. There will be large soaker tubs offering air systems aromatherapy and more. It will also highlight Dynasty's kitchen suites.

So what people would be looking for the services that Dynasty offers? Tina explains, "When people originally buy their home, they get what the builder designed. After a few years, they decide to update it to what their vision is; whether they just want to change the finish of the faucets, or put in that soaker tub they've always wanted. With our new store, we can have the client come in and get in the soaker tub, or try the faucets and customize it to their needs.

"What we are gearing towards is to make that bathroom, more than just a bathroom, but their getaway," she adds. "Instead of taking that trip to Costa Rica, they are going to spend some money on their bathroom and that will be their retreat."

They even have their own line of vanities and mirrors, Empire Décor. Tina says, "This sets us apart, because nobody has this kind of product. But we have

everything for everyone, whatever their budget is. And we don't just supply the product, we renovate it as well."

The goal of Dynasty Bathrooms and Kitchens is to work with their clients to help create the bathrooms and kitchens that they dream of. "When a customer walks in, they are not a number," Tina says. "When they come in with a need, we want be able to fulfill that need. We want to sit down with them, get to know them, find out what they really want and work with them from beginning to end. We want to make sure to sell people the right products. Because if we do, they will tell their family and friends."

Outside of redesigning bathrooms and kitchens, Dynasty has always been very involved with the community. "We sponsor the Dynasty Bathrooms Gotta Go team, which is the Dueling Deuces Super Trucks #2 & 2D at Red River Co-Op Speedway," Tina says. "And the staff comes out to support the trucks throughout the season."

They take the truck out to the East St. Paul Legion Lions Club Show and Shine Fundraiser. Tina says, "We help raise money for the club by selling bean bag tosses. People toss bean bags into displayed toilets. If they get one in the bowl, they win a prize."

Dynasty has also been worked with a number of charities such as Ronald McDonald House, Coats for Kids and the Winnipeg and Selkirk Santa Claus Parades. Tina says, "Unfortunately we are too busy this year to do the Santa Claus Parades, but we will be back next year missing the parades this year is very sad because we get all the Dynasty team and Ronald McDonald House folks to walk with us. The kids love watching the fireworks go off from the top of our float. "

For the moment, the new store is their major project, but Tina admits that she has some ideas for the future, but time will tell how they go. "We'll see what the needs and wants of our clients are," Tina says. "I think that people still value coming into a showroom like ours and be able to touch the product, rather than flipping through a catalogue and searching online. I think that people still want that kind of service."

To find out more about Dynasty Bathrooms and Kitchens, go to [www.dynastybath.com](http://www.dynastybath.com) social media including Facebook, Twitter, Instagram, YouTube, Pinterest, Houzz, or call 204-947-0986.